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IS/IT investments and firm financial performance: Did Portugal faced the so called "productivity paradox"?

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Abstract

IS/IT investments are seen as having an enormous potential impact on the competitive position of the firm, on its performance and demand an active and motivated participation of several stakeholder groups. An important stream of research conducted over the world has tried to understand these phenomena, called in the literature as «IS business value» field. However, there is a gap in the literature, addressing the Portuguese situation. No empirical work have been done to date in order to understand the impact of IS/IT on financial performance of those firms. Using data from two surveys conducted by the Portuguese Institute of Statistics (INE), Inquiry to the use of IS/IT by Portuguese companies (IUTIC) and the Inquiry Harmonized (Portuguese) companies (accounting data), this study relates (using regression analysis) the amounts spent on IS/IT with the financial performance indicator Returns on Equity of Portuguese companies with more than 250 employees. The aim of this paper is to shed light on the Portuguese situation concerning the impact of IS/IT on Portuguese top companies financial performance. Our results, based on firm-level data on IS/IT expenditure and financial performance as measured by returns on equity (1186 observations) for the years of 2003 and 2004, exhibit a negative impact of IT expenditure on firm performance in line with "productivity paradox" claimants.

Keywords: IS/IT investments, Firm Performance, Return on Equity
JEL Classification: M10, M15

Hospital Location Selection for Bilecik City with Fuzzy TOPSIS

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Abstract

The first step in planning to open a hospital is selecting the optimal location. Because this selection requires a number of criteria, multi-criteria decision making is used. In this study, ten experts' evaluations have been taken into consideration for selecting the location of a hospital in Bilecik. In this study 24 different criteria and 4 alternative hospital locations are used. Because the evaluations are not expressed as quantitative data and have subjective opinions, fuzzy approaches are applied. In this study, expert opinions are presented as fuzzy numbers thereafter "Fuzzy TOPSIS" method. While selecting the optimal location for a hospital in Bilecik, using this method is aimed. One of the most important reasons for using fuzzy TOPSIS method is to have the opportunity to give different importance weights on to the decision criteria. Thus, the evaluation can be made more sensitive and increases the reliability of the obtained results. The most important criterion for decision-makers is determined as the area of competence. The assessment with linguistic variables is then converted to positive triangular fuzzy numbers. After the necessary procedures according to the fuzzy TOPSIS algorithm coefficients based on firm proximity and closeness coefficients calculated, companies are listed consequently. Sort expressed as A4 alternative hospital places is practiced, the company A4 showed the highest affinity by taking the first place.

Keywords: Fuzzy TOPSIS, Location Selection, Decision Making

Horizontal Mergers and Divestment Dynamics in a Sunset Industry

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Abstract

In oligopolistic industries, the amount of capital investment is likely to be excessive due to the presence of a business-stealing effect and fixed costs. Similarly, sunset industries with declining demand tend to be riddled with chronic excess capacity. The reason is that firms will attempt to free-ride on the reduction of industry supply expected from someone else's divestment, hoping to steal their business. This paper highlights the potential of mergers to internalize this business-stealing effect and thereby promote divestment. Using the case of mergers in the Japanese cement industry, it examines whether such merger-induced divestment improve total welfare. A dynamic model of divestment based on the Markov-perfect equilibrium framework of Ericson and Pakes (1995) is estimated using recently developed econometric methods. Then, a counterfactual experiment is conducted to quantify the welfare impact of mergers. The findings suggests that merged firms indeed more actively invest in facilities and that, as a result of these mergers, total welfare improved despite a reduction in the consumer surplus.

Keywords: Merger, Divestment, Dynamic Oligopoly