## Corporate Legitimacy and COVID-19

#### Spanish citizens' perceptions during confinement

Results from the survey developed by Management & Business Economics Research Group (Rey Juan Carlos University), in collaboration with Fundación Camilo Prado







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### **Objective**

The health emergency caused by COVID-19 has created a complex context from the health point of view, but also from a social, economic and political perspective, which has led to an **uncertain situation** regarding the future

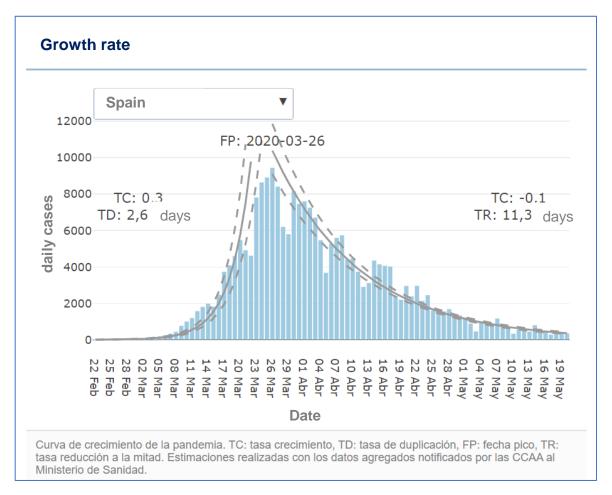
Before COVID-19 companies were focused on the United Nations Sustainable Development Goals. During this situation we have seen how some of these goals improve (environmental) while others worsen in societies where many of them were already surpassed. It is disturbing to see the increase in the economic, salary and gender gap, the entrepreneurship problems, the loss of rights and liberties as well as the lack of respect to the elderly.

This situation made us think whether the institutions and companies were being responsible given the circumstances or not, if they were behaving in an ethical manner, and if their behavior during confinement was going to generate changes in the citizens' habits. Therefore, we asked ourselves, are companies doing what they should? Are they legitimate? Are they adapting to this reality and helping the population?

In this study, we present the responses to the questions regarding the relationship between companies and Covid-19, responsible behavior, impact on our future consumption habits, our government and the legitimacy of companies during the confinement in Spain.



### Spain: COVID-19 evolution



#### Instant basic reproductive number (RT) Spain 7,00 6,00 5,00 4,00 3,00 ₹ 2,00 0,82 1,00 0,90 0,80 0,70 0,60 **Date** El número de reproducción básico instantáneo (Rt) es el número promedio de casos secundarios que cada sujeto infectado puede llegar a infectar en una etapa de tiempo (t). Estimaciones realizadas con los datos

acumulados notificados por las CCAA al Ministerio de Sanidad. Consultar "Limitaciones" en la entrada

"Documentación".

Source: Health Ministry, Spain (2020)





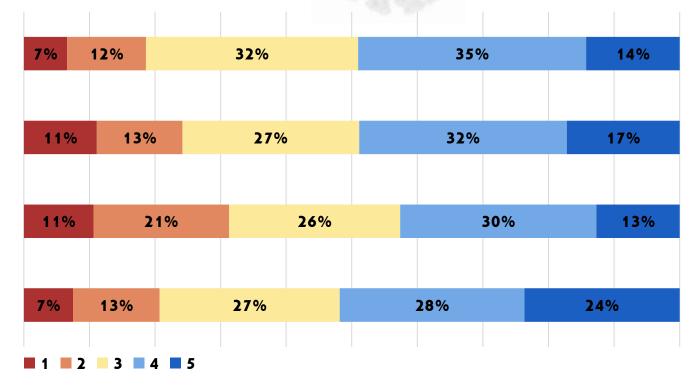
# Companies and Actions during COVID-19

Are the actions developed by companies during this crisis adequate?

Do these actions represent any benefit for citizens?

Do you think that they are adapting to the social demands arising from this situation?

And, considering the health emergency. Are they fulfilling the law?





# Companies and Actions during COVID-19

Are they helping their employees to fulfill the law?

Are they fulfilling the health requirements?

In general terms, do you think that companies are being managed correctly in this situation?







# Companies and Actions during COVID-19

52%

perceive that companies are fulfilling the Law

33%

perceive that companies are adapting successfully to this crisis

44%

believe that companies are helping their employees adapt to these circumstances



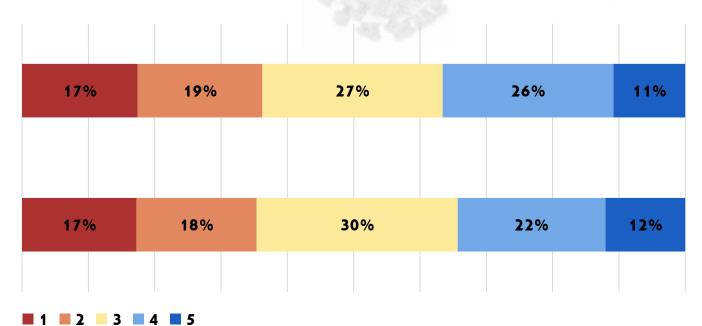


Are they an example of how companies should be behaving in other countries under this situation?

Are they contributing to improve our country's image?

37%

consider that they are a good or very good example for other countries



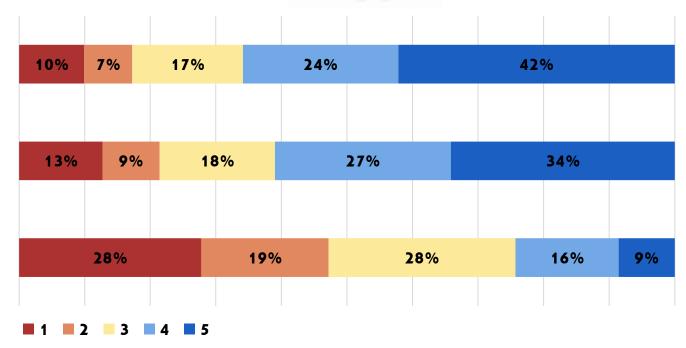


## Companies and Politics

Are they approaching this crisis better that our politicians?

Should they become available for the government to help them overcome this crisis?

What do you think about the European Union? Are they managing the situation better than our companies?







## Companies and Politics



66%

believe that companies are doing things better or much better than our politicians 47%

believe that companies are doing things better or much better than the European Union 61%

believe that companies should become available for the government to help them overcome this crisis



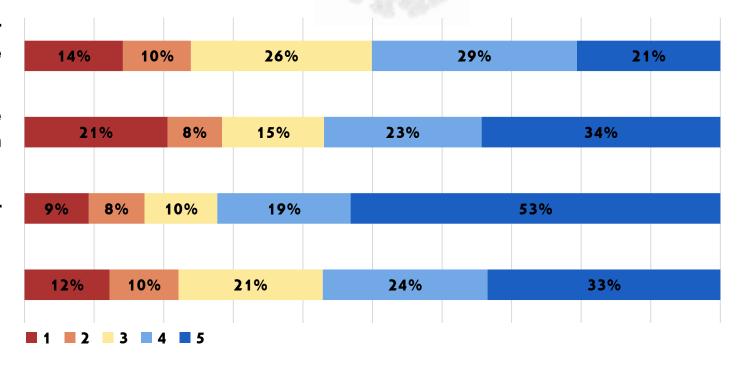


When we return to our normal lives...will your perceptions have changed regarding some companies?

Will the origin of products affect your purchase decisions? For example, made in China, made in Bangladesh, made in Spain?

Are you worried about how COVID-19 will affect your profession and income level?

Are you concerned about it?





## Companies and Consumers

The concern and anxiety that citizens are perceiving during the Covid-19 crisis will influence the perceptions about companies and on a higher propensity for consuming products and services from charitable companies.

60%

consider that their perceptions about companies will change 57%

consider that the origin of the product will affect their purchase decisions

72%

believe that this situation will affect their income

57%

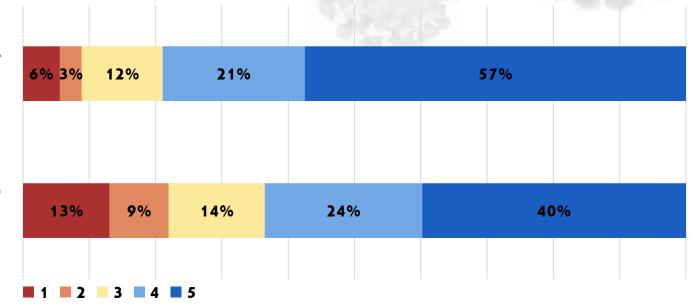
feel concerned



## Consumers and the Media

Are you tired of watching the news and see that nothing is changing?

Do you consider that the media affect your opinion about companies?

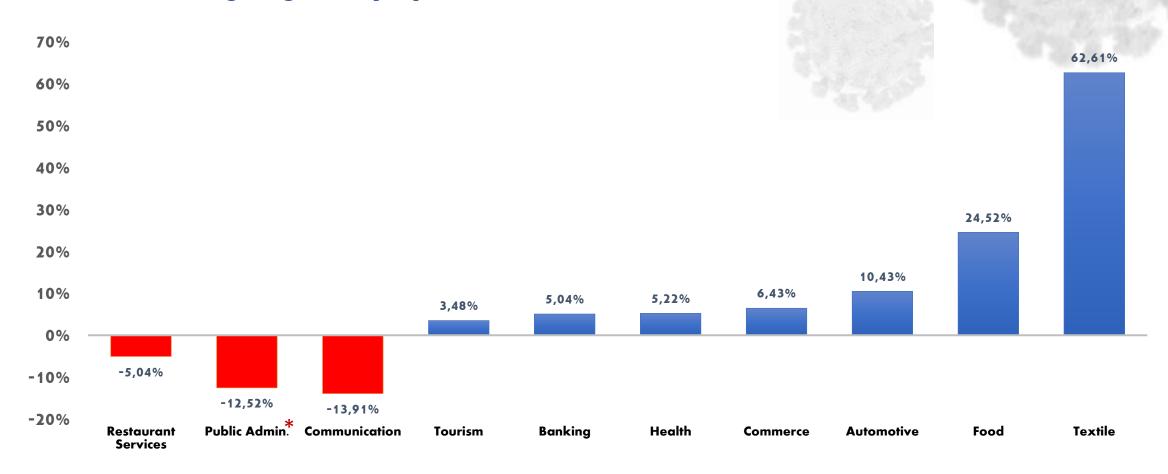


78%

are tired or very tired of watching the news and seeing that nothing is changing



Ranking. Legitimacy by Sector

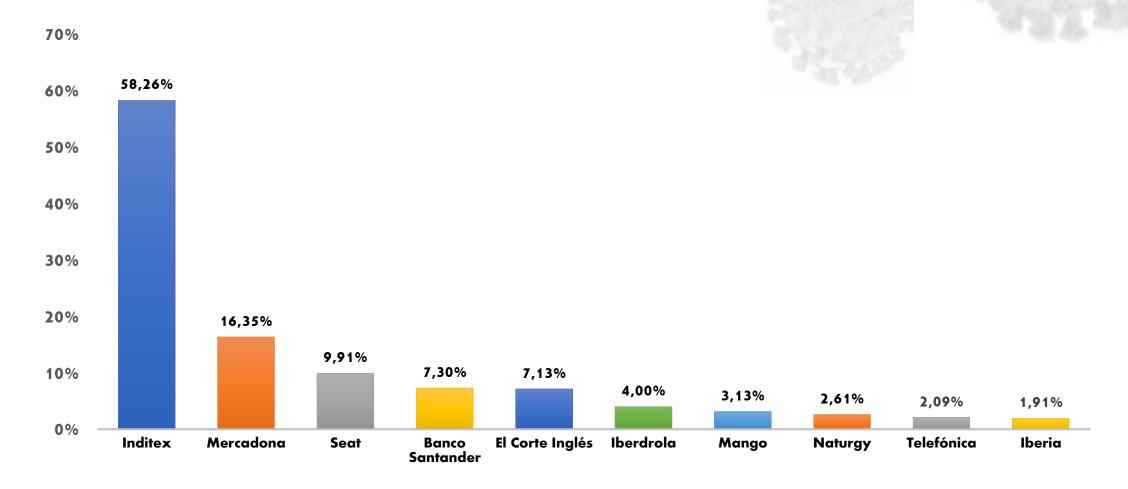


<sup>\*</sup> To the questions, "Could you specify three examples of companies/sectors that are contributing to overcome this crisis?" Some respondents answered the public sector, government, or politicians. Considering the research relevance of the responses, the information was gathered in pages 15 to 20.





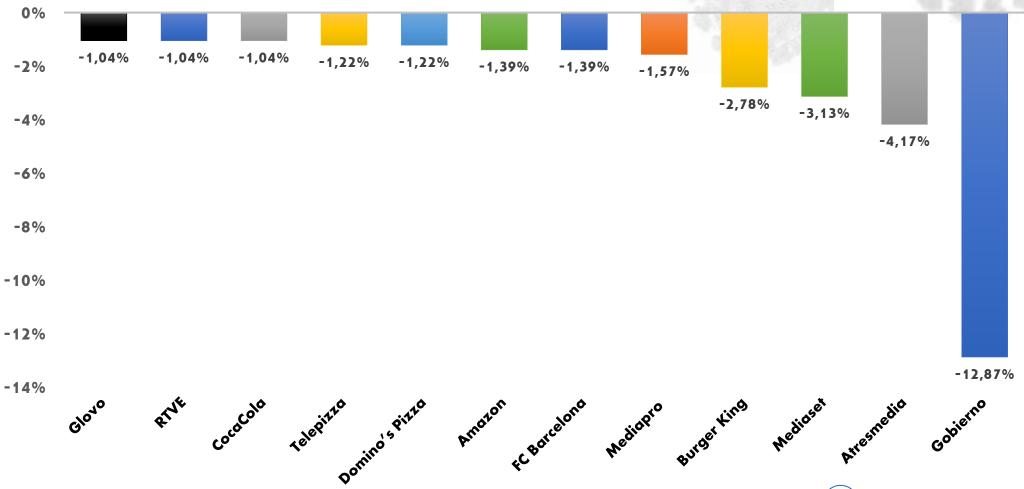
Ranking. Companies that gain Legitimacy







**Ranking. Companies that loose Legitimacy** 



The actions developed by companies during the confinement have affected their legitimacy level. Companies which have behaved correctly, adapting to social requirements, have reinforced their legitimacy.

62%

increase in the legitimacy of the Textile sector

Textile and Food Industry are the sectors that gain more legitimacy

Inditex, Mercadona and Seat the companies that gain more legitimacy

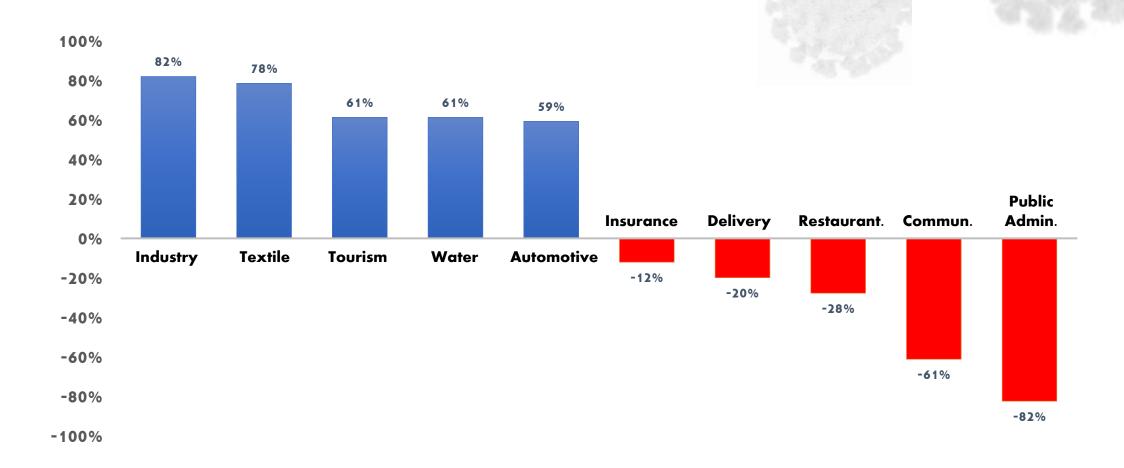
Government,
Atresmedia
and Mediaset

the ones that loose more legitimacy





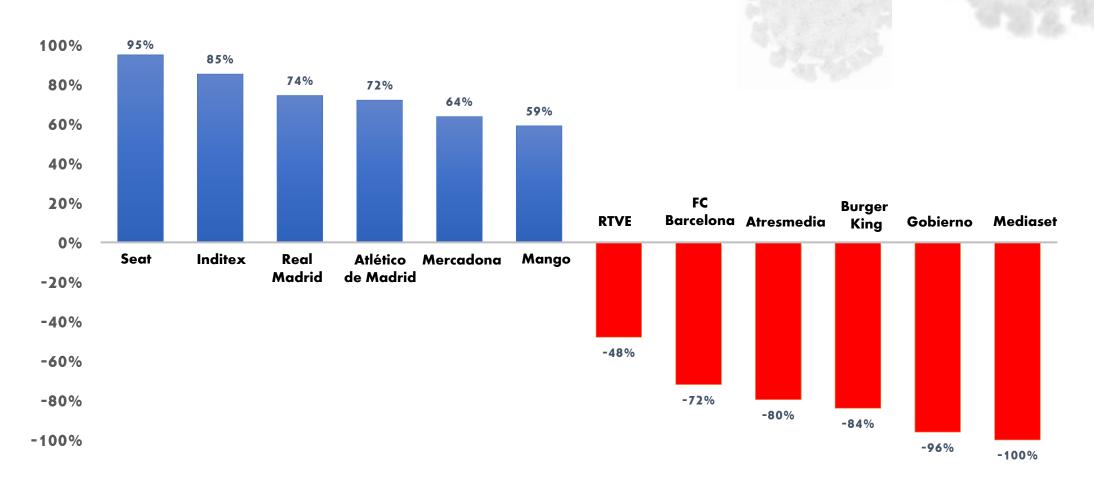
Ranking. Legitimacy impacts performance by Sector







Ranking. Legitimacy impacts performance by Companies





## Some companies achieve very high legitimacy performance per each generated impact

**(1)** 

Industry and Textile are the sectors which obtain a higher legitimacy performance per generated impact



Public Administration and Communication are the sectors with less legitimacy performance per generated impact

legitimacy
performance of
SEAT per each
generated impact



Survey developed by Management & Business Economics Research Group from Rey Juan Carlos University, in collaboration with Fundación Camilo Prado

Universe: Resident population in Spain with more than 18 years old

Sample: 575 Anonymous effective responses

Sampling: Non-probabilistic through standardized snowball by population and regional structure

**Contact method**: Auto – administered online surveys

Field-work: From the 17th of April to the 8th of May 2020

#### Research Team

The research is being developed simultaneously in the following countries:





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It is a recognized research group by Rey Juan Carlos University

One of its main lines is research about legitimacy

Publicactions in international impact journals: Review of Managerial Science, Journal Business Research, American Behavioral Scientist, European Research on Management and Business Economics, European Journal of Management and Business Economics, Journal of Management and Business Education, Management Decision, Psychology and Marketing, International Entrepreneurship and Management Journal, European Journal of International Management, among others

Paper presentations in national and international congresses (U.S.A., Mexico, Japan, Italy, France, United Kingdom, Germany, Romania, Latvia, Russia, Argentina, Hungary, Montenegro, Ecuador or Chile)

Awards: AEDEM, BME, ESIC, Reina María Cristina, IAMB, FESIDE, Cesgar, AJICEDE, CIBECEM, Reale, among others



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